

Document Generated: 04/26/2026

Learning Style: Virtual Classroom

Technology:

Difficulty: Beginner

Course Duration: 1 Day

Next Course Date: **June 4, 2026**

Accomplishing the Results You Want



About This Course:

Success is measured by results and results are only accomplished with effective planning efforts. Detailed plans and a captivating vision are important, but true accomplishment is in carrying your goals through to a winning outcome. In this

workshop, you will learn how to find and strengthen your leadership voice and foster employee buy-in to exceed expectations while achieving the most positive outcome.

Course Objectives:

- Develop a leadership style that gets results
- Employ suitable motivation techniques for your team or unit
- Empower your team to achieve the results you and they want

Audience:

- Individuals taking this course are business professionals seeking to develop or increase their emotional intelligence

Prerequisites:

- None

Course Outline:

Leadership Style Guide

- Leadership characteristics
- Crucial abilities of leaders
- Determining the Type of Leader You Want to Be

Understanding Motivation

- What motivates people?
- Strategies for motivation
- Motivation for behavior modification

Enabling Others to Act

- Managing the Workload
- Major factors of delegation
- Steps in delegation
- Successful delegation
- Avoiding Wasted Time and Energy
- Following-Up to Ensure Success