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**Learning Style:** Virtual Classroom

**Provider:** Cisco

**Difficulty:** Intermediate

**Course Duration:** 1 Day

## Cisco SD-WAN Account Manager (SDWANAM)



### About this course:

This one-day workshop discusses Cisco Software-Defined WAN (SD-WAN) which is an overlay architecture that overcomes the biggest drawbacks of traditional WAN. Participants will be able to explain how to position the Cisco SD-WAN solution and understand basic features. Find complete recommendations and details below.

## Course Objective:

Upon completing this course, the learner will be able to meet these overall objectives:

- Describe why customers desire SD-WAN.
- Explain the basic components of Cisco SD-WAN.
- Describe use cases of SD-WAN.
- Describe management features of Cisco SD-WAN.
- Understand the business areas to leverage Cisco SD-WAN

## Audience:

- IT Professionals

## Prerequisite:

The knowledge and skills that a learner should have before attending this course are as follows:

- Familiarity with Wide Area Networks (WANs)

## Course Outline:

### Module 1: SD-WAN Trends

- Lesson 1: Why do we need a new WAN?
- Lesson 2: Components of SD-WAN
- Lesson 3: Benefits of SD-WAN

### Module 2: Introduction to Cisco SD-WAN

- Lesson 1: Cisco SD-WAN Overview
- Lesson 2: SD-WAN Basics
- Lesson 3: Cisco SD-WAN Architecture
- Lesson 4: Cisco SD-WAN components
- Lesson 5: Control Plane
- Lesson 6: Data Plane

### Module 3: Cisco SD-WAN Automation

- Lesson 1: ZTP
- Lesson 2: Policy Deployment
- Lesson 3: Orchestration
- Lesson 4: Application awareness

### Module 4: Cisco SD-WAN Use Cases

- Lesson 1: By Type of Deployment

- Lesson 2: By Industry
- Lesson 3: Designs

## Module 5: Cisco SD-WAN Products and Selling

- Lesson 1: Hardware Components Today
- Lesson 2: Virtual Components
- Lesson 3: Future Integration with Cisco product line
- Lesson 4: Meraki
- Lesson 5: SD-WAN

## Module 6: Cisco SD-WAN Competitive

- Lesson 1: How we are different
- Lesson 2: What others lack

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