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Learning Style: Virtual Classroom

Technology: Cisco

Difficulty: Beginner

Course Duration: 2 Days

Next Generation Identity and Access Control Workshop (NGICW)

About this course:

In this pre-sales 2 day workshop, Next Generation Identity and Access Control Workshop v1.0, we will discuss the key requirements customers have when looking for an access control system. We will discuss the advantages of the Cisco ISE

solution offers such as full life cycle guest access, profiling visibility and PXGRID.

Course Objective:

Upon completing this course, the learner will be able to meet these overall objectives:

- Learn the value proposition of ISE and how it fits into SD-Access
- Understand the competitive landscape and how best position ISE
- Explain how guest methods flows and customization options provide greater network security and management
- Understand TrustSec and how it is used for roll based segmentation ISE and SD Access
- Understand how and where customers can get help from the Cisco ISE team;
- Discuss BYOD options with single and dual SSIDs and understand the associated needs and challenges of customers.

Audience:

The primary audience for this course is as follows:

- Individuals who need to know the competitive landscape and how to best position ISE
- Account Managers

Prerequisite:

- There are no prerequisites required for this course

Course Outline:

- **Overview ISE bring your own devices**
- **How ISE Segmentation and DNAC integrate**
- **Discuss ISE high level design**
- **Explain products and licensing**
- **Understand ISE competition pros and cons**
- **What is ISE POV strategy**
- **ISE Roadmap and products to sell**
- **Explain profiling and viability**
- **ISE Sales resources**
- **Trends discovery and solutions**
- **Discuss access control**
- **Preview AP to dCloud**
- **ISE instant demo guest access hot spot wireless access control**